

CAPITAL & FINANCE 2010



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3 JUNE 2010

09:00 - 17:00

SHERATON SAIGON HOTEL

HO CHI MINH CITY, VIETNAM

BAKER & MCKENZIE

Deloitte.

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 **IRVING**
Seminar & Training

CAPITAL & FINANCE 2010

Key Benefits

- ↪ Offshore financing of acquisitions in Vietnam: tax and legal aspects
- ↪ Which foreign exchange restrictions must be taken into account for different financial instruments?
- ↪ Practical experiences with the Vietnamese tax authorities on sale of shares and financing acquisitions
- ↪ Tax efficient realization of gains on participations in Vietnamese companies
- ↪ What is the tax treatment of convertible loans and options on shares?
- ↪ How to restructure and reorganize corporate groups before attracting new investors?



Vietnam's capital market is widely considered as one of the region's most attractive ones. A series of legal and regulatory reforms, often driven by the country's WTO accession, has simplified the access for foreign investment. Various business sectors are poised to benefit from this influx of financial means. There is a remarkable increase of activity for investment funds and investment banks, private equity funds and financial institutions. Real estate, joint venture capital, equity and bonds enjoy intense interest from foreign and domestic investors.

The country's tax and legal framework is put to the test in this context of soared interest. Which international legal structures are interesting for equity investment in Vietnam? How to optimize your investment from a tax perspective? Will offshore financing or shareholder's loans result in tax savings? What is the tax treatment of convertible loans and options on shares? Which foreign exchange restrictions must be taken into account for different financial instruments? How to best realize a gain on a participation in a Vietnamese company?

This full day in-depth conference focuses on all major tax and practical legal issues that play an important role when structuring equity and debt transactions in Vietnam. The most authoritative experts and consultants are gathered for this important topic for international businesses.